

Rental software redefined



**insp**hire



**Kerridge**  
Commercial Systems

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## Fast, flexible and future-proof rental software

inspHire lives and breathes rental, helping thousands of rental businesses of all sizes across the globe digitise their rental processes, increase utilisation and improve their bottom line. We are trusted by some of the most respected names in the industry and have provided solutions that allow our customers to join the dots where other providers fall short.

Our industry-leading, award-winning rental software solutions focus on making the lives of our users easier, now and in the future. Having a transparent and collaborative working relationship with our users empower us to continually develop our systems to suit businesses of all sizes, ranging from single-user and single depot, to thousands of users operating on a global scale. Rest assured, no matter the size of your business, industry you operate within and most importantly, your requirements, inspHire has got you covered.

The rental industry continues to evolve with working methods, regulations and customer behaviours constantly changing. Now is the perfect opportunity to embrace and anticipate these changes with the help of the inspHire team. From increasing productivity to promoting sustainability, start your digital strategy with inspHire today.

Intrigued? Let us take you on a journey that will show you exactly how inspHire's solutions can save you time and money by driving efficiencies across your entire business.



# Rental and sales order processing

Effortlessly manage the entire rental cycle with inspHire's core solutions, Office and Corporate Edition. Take advantage of the powerful tools that enable you to gain total control of your business.

## Seamlessly convert quotes to bookings

- ✓ Create key documentation in seconds
- ✓ Manage flexible rates and prices
- ✓ Compare supplier sub-rent prices
- ✓ Manage cross-hires, exchanges, suspensions and more



1

## Instantly see what's available

- ✓ Rapidly scan equipment for simple allocation
- ✓ Easily see rental equipment availability
- ✓ Ultimate cross-rent functionality to manage shortfalls
- ✓ Manage serialised and non-serialised stock with full certification tracking



2

## Logistics and planning made easy

- ✓ Manage all logistical activities, including third party transport
- ✓ Capture digital signature and damage management photos
- ✓ Easily allocate deliveries, collections and depot transfers onto vehicles
- ✓ Assign a delivery to a single vehicle or split it across multiple vehicles



3

## Invoicing at the click of a button

- ✓ Produce thousands of invoices in minutes and send in bulk
- ✓ Read customer account information live from your accounting package
- ✓ Email invoices to customers on a mass scale
- ✓ Full fixed asset register functionality available



4

## Dynamic, interactive reporting

- ✓ Gain an in-depth insight into every area of your business
- ✓ Create live rental reports on what's out where
- ✓ Produce your own custom reports using SAP Crystal Reports
- ✓ Analyse the utilisation and ROI of your rental equipment



5

# Effectively manage your global operations, all from within one solution

inspHire Corporate is a multi-company, multi-language, multi-currency enterprise-level rental ERP that enables a consolidated view of your global operations and performance. With extremely advanced features, inspHire Corporate is designed to meet your specific business requirements and completely adapts to make managing complicated processes easy.



Our desire has always been to create the UK's premier plant hire company. We couldn't have achieved that without inspHire.



# Grow your business with rental management software you can trust

Gain full visibility of what's going on across your business by operating an all-in-one solution that not only connects the dots but saves you time and costs.

- ✓ Deliver a superior level of control with easy access to your rental data, including the ability to see equipment availability from multiple companies/locations within one centralised view.
- ✓ Drive efficiencies, customer retention and business performance with inspHire's advanced reporting suite and receive daily notifications for sales pipeline and interactive views.
- ✓ Manage your entire business in one system: inspHire enables your preferred systems to work together seamlessly, alleviating maintenance and enabling you to capture a picture of the ROI of your chosen systems.

# Workshop and maintenance

With inspHire's fully integrated workshop functionality, in both Office and Corporate Edition, you can ensure all assets are safe, compliant and ready for hire at all times.

## Cover all angles of workshop management

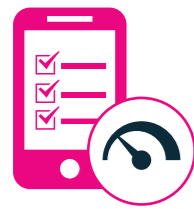
- ✓ Quickly book items in and out of service or repair
- ✓ Easily allocate parts and labour to workshop jobs
- ✓ Raise purchase orders to suppliers directly from a job
- ✓ Customer sign-off for repair and damages



1

## Minimise breakdowns, maximise utilisation

- ✓ Instantly create breakdown jobs with inspHire Mobile
- ✓ Proactive scheduled maintenance reports
- ✓ Highlight recurring equipment failures
- ✓ Record meter readings against your equipment



2

## See what's in service from anywhere

- ✓ Allocate workshop jobs to engineers while on-the-go
- ✓ Easily see the full-service history and expiring certificates
- ✓ Enhance customer service by repairing customer-owned equipment
- ✓ Know the status of your services and repairs at all times



3

## Be one step ahead with certification

- ✓ Create checklists to ensure jobs are completed to regulation standards
- ✓ Be alerted with certificate expiry when allocating an item to a contract
- ✓ Effortlessly organise your team with the Resource Scheduler
- ✓ Use SmartViews to track when items are due to be renewed



4

## Save time, parts and money

- ✓ Analyse costs and income on each job down to the individual parts used
- ✓ Seamlessly raise purchase orders to suppliers directly from a job
- ✓ Charge a client for internal repairs, including timesheet entry for engineers
- ✓ Build an archive of works jobs for an overview of performance



5

# Everything you need to run your rental business, effortlessly

Trusted by thousands of rental companies worldwide, inspHire Office is ideal for hire businesses of all sizes with single or multiple depots. Full of powerful, flexible features that make running your entire hire business simple. This is your opportunity to digitise your processes with a complete solution designed for rental businesses in every sector.



We utilise inspHire which has improved our services levels and has definitely shifted us towards digital.



## Build your digital strategy today with rental management solutions for the digital age

Our specialist solutions for the rental market are helping hundreds of rental businesses of all sizes across the globe digitise their rental processes, increase utilisation, improve efficiency, and raise their bottom line. With a complete, sustainable rental solution, start your digital strategy with inspHire today.

- ✓ Gain full visibility of your rental operation by implementing mobile rental management for mobile teams so that you can manage your orders, workshop jobs, and equipment from anywhere.
- ✓ Drive better decision making, increase customer loyalty and staff productivity with data-driven insights. Enhance your business performance by taking advantage of inspHire's full suite of report and dashboard tools.
- ✓ Utilise inspHire's workshop functionality to promote sustainability. Be proactive with the maintenance of your rental equipment to ensure it's built to last, reused and refurbished to increase its overall lifespan – ultimately saving you money.

# inspHire Mobile

Instantly access your rental data and get the job done from anywhere with inspHire Mobile, no matter if you're online or offline. Dramatically increase staff productivity and customer service with powerful mobile management and replace the need for manual processes and paperwork.



Work offline or in real-time



Send automatic push messages



Reduce costs and improve communication



Automatically send documents to customers



Seamlessly integrate with Google Maps



Digitally manage and process timesheets



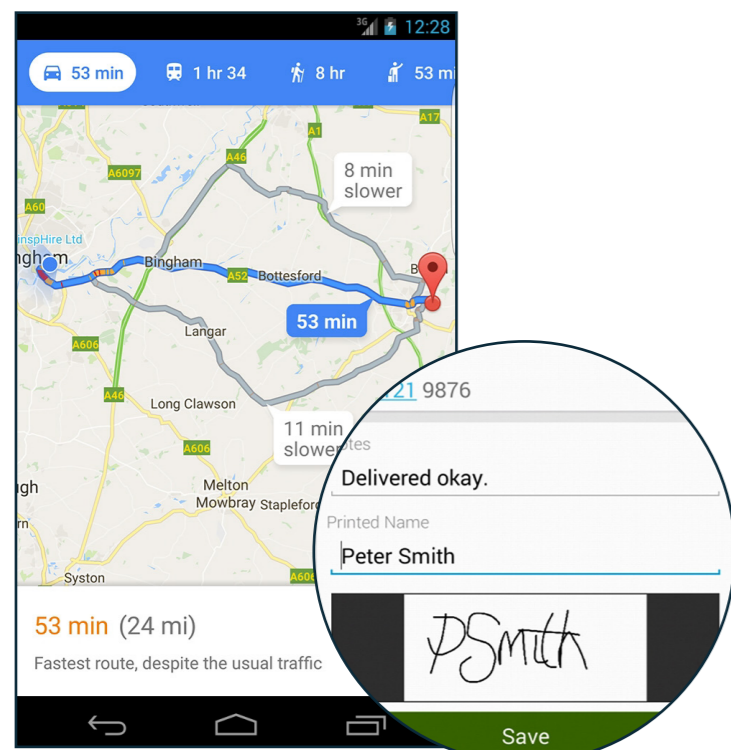
View operator and resource schedules



Multi-location functionality



Total workshop management



## Rental and Sales

- ✓ Complete deliveries and collections
- ✓ Digital signature capture
- ✓ Pre-delivery and off-rent damage photos

## Service and Maintenance

- ✓ Book in and out of service and repair
- ✓ Create legally binding test certificates
- ✓ Add parts and labour to jobs

## Equipment and Stock

- ✓ Track your equipment in real-time
- ✓ Complete inventory count
- ✓ Stocktake functionality

# CRM that drives your business

Drive a better customer experience and enhance your prospect management with inspHire CRM. Bringing together your sales, service and marketing - this information hub allows you to focus on what matters.

## Identify & prioritise with ease

Know everything you need to know about your customers and prospects.

- ✓ Log calls & schedule call-backs
- ✓ Arrange account visits
- ✓ Create customer lists
- ✓ Send emails directly from CRM

## Deliver proactive customer care

Be one step ahead at all times by instantly meeting your customers' needs.

- ✓ Reduce response times
- ✓ Anticipate customer needs
- ✓ Plan your day with Google Maps integration
- ✓ Build profitable & long-lasting relationships

## Focused campaign management

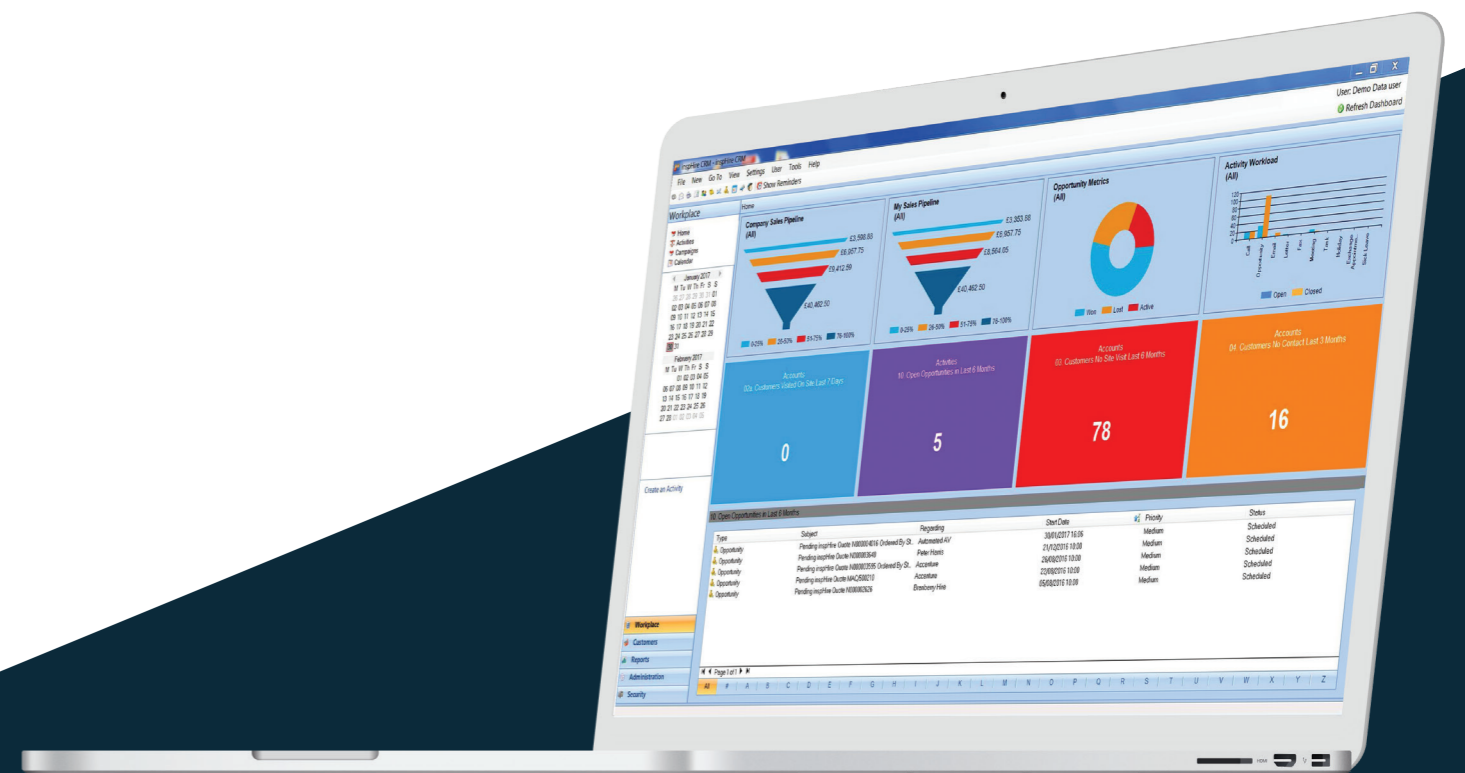
Send tailored email marketing campaigns and evaluate campaign performance.

- ✓ Manage campaigns via MailChimp integration
- ✓ Email, telephone and mail campaigns
- ✓ Create custom lists & personalise emails
- ✓ Promote offers & provide insights

## Achieve business goals

Gain data-driven insight and pre-empt customer needs, so you can push your business forward.

- ✓ Customise dashboards, reports and views
- ✓ Monitor your sales pipeline
- ✓ Track lost business
- ✓ Analyse campaign success rate



# Enable your customers to buy and rent equipment online with an out-of-the-box eCommerce solution

There's no doubting that trading online has helped many businesses to create new revenue opportunities and grow successfully over recent years. Like any other business strategy, there are many plus points and the benefits of eCommerce can help your rental business excel. That's why inspHire is delighted to introduce the new WebPro eCommerce solution that integrates with inspHire Office Edition!

## What is WebPro, and what can it offer to my business?

WebPro allows businesses using inspHire Office Edition to create an online trading capability for their B2B and B2C customers, as well as:

- ✓ One-stop-shop for entire service
- ✓ Hosting included
- ✓ Full website replacement
- ✓ Lower total cost of ownership
- ✓ Dealing with one company
- ✓ Managed by software & integration specialist
- ✓ Simple set-up, simple to use
- ✓ Self-service driven
- ✓ Responsive design, works on any device
- ✓ Updates and helpdesk included

## Understanding the advantages of WebPro and eCommerce

- ✓ Faster buying process
- ✓ Flexibility for your customers
- ✓ Reach distant markets
- ✓ Increase of sales
- ✓ Creates more exposure

## Discover what WebPro has to offer your business:

- ✓ Brochure mode
- ✓ Homepage customisation
- ✓ Payment
- ✓ Analytics dashboard
- ✓ Attachments
- ✓ Static page editor
- ✓ Admin messages
- ✓ Delivery charges
- ✓ Google Analytics integration
- ✓ Images
- ✓ Reviews



# Discover a fast, flexible and future-proof way of protecting your business, at-all-times

## Faster buying process:

Customers can easily browse through your product catalogue, with the option to see which items are in-stock or unavailable, driving faster decision making. Users are able to quickly scroll through many items within a condensed time and instantly purchase the items they require.

## How will the cloud benefit you and your rental business?

### Any device, anywhere

Whether you're at home, out on-site, on the road or overseas, the cloud allows you to access your rental data from any location. Whether it's a client enquiring about available equipment, to discuss a quote you sent or to find contact details for a person or organisation- with the cloud, you can get the job done, from anywhere.

### Automatic updates

There are multiple benefits to hosting your rental business in the cloud, for starters, all updates are automatically rolled out. This means the features are instantly available for all to use as soon as they are updated, rather than waiting for someone available to update each device separately.

### Enhanced security

Because your data is stored in the cloud, it can be accessed no matter what happens to your machine. You can even remotely wipe data from lost laptops, so it doesn't get into the wrong hands, providing much more flexibility and control over your data.

### Save time & costs

Perhaps the most enticing benefit of cloud computing for almost any business is the way that it can help you to reduce costs in almost every department by streamlining processes, enhancing security, and reducing errors and losses a considerable amount.

### Increased agility

The cloud is easier to upgrade and will allow you to scale along with your business, meaning you'll always have management platforms that are capable of handling any increase or decrease in demand. Plus, after the past few years, remote access has never been so high in demand.

### More powerful resources

With the help of the cloud, businesses find that they need not be restricted by their in-house tech, instead they are able to utilise the power of the cloud to boost and enhance operations without the need to alter the physical infrastructure at all.

## Who better than inspHire?

The inspHire team know the optimal configuration and performance for your inspHire system, so who better to supply and manage the IT environment required to run it? Unfortunately, we have witnessed companies use third-parties or attempt to manage their infrastructure themselves who lack resource/knowledge of the entire process.

This can resort to technical issues or your system shutting down altogether due to being outdated, resulting in downtime and an impact on your bottom line. Protect your business and let us manage the whole experience for you, so you can enjoy the freedom and security the cloud brings to you and your business.

# A solution for every step of the rental cycle

Discover inspHire's layered applications and additional modules that can further improve your rental business.



## Cloud hosting

Manage your rental business on any device, anytime, anywhere by hosting in the cloud.



## inspHire WebPortal

Allow your customers to self-serve with 24/7 access to their hire and rental information.



## Digital twin

Create unique QR codes for your assets and allow customers to access manuals, certificates as well as other documentation.



## Phocas Software

Eliminate common data challenges by consolidating your data from multiple systems.



## Vecta

Use actionable insights to improve how you sell, service and market to your customers.



## Telematics

Collect data from multiple telematics providers and accurately charge based on usage, as well as locate all assets on a centralised screen.



## Asset Tracker

Sync multiple telematics solutions with inspHire to keep track of absolutely everything, on a single map view.



## inspHire API

The inspHire API enables us to build new, seamless integrations with the systems your business is already using.



## Route Optimisation

Be one step ahead at all times by taking the time and effort out of planning your scheduled site services.

# Supercharging your rental business with connected systems

Seamlessly integrate with your favourite third-party software solutions and bring your business together. Discover over 100 integrations across finance, telematics, equipment testing, CRM, document capture and email marketing - providing you with ultimate flexibility.



Fully-integrated business management systems for trade, wholesale, manufacturing, field services and distribution businesses.



For accounting, payroll, HR, ERP, payments and more. Whether you're a start-up or a global enterprise.



Vehicle tracking systems that give you a complete overview of your fleet at all times.



Web mapping that offers satellite imagery, street maps, 360° street-view, real-time traffic conditions, and route planning.



Confirm that your machines are well maintained without having to travel around work sites inspecting machines.



Send beautiful emails, connect your e-commerce store, advertise, and build your brand.



Manage and produce all of your PAT test reports and certificates.



Online accounting for businesses to manage invoicing, bank reconciliation, bookkeeping and more.



For small businesses and self-employed workers to manage their accounting processes.



Use Worldpay card terminals to take seamless payments for cash customers on hire contracts, sales orders and workshop jobs, as well as much more.



## what3words

Ensure you are always directed to the required drop-off point by narrowing down the location to a 3x3m squared geolocation.

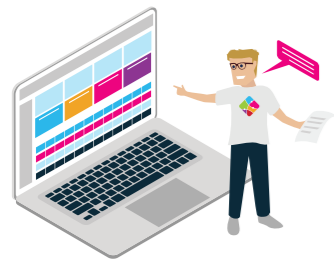
# Get started with inspHire

Our skilled team of industry specialists has a passion for our rental management software and providing the best customer service. Our priority is to get to know you and your requirements to look after you every step of the way when implementing inspHire Office and Corporate Edition.



## Consultation and demonstration

First, we will find out what you are looking for in a hire software solution and talk through your key objectives. We'll consider your individual business requirements and identify the benefits you will enjoy from using inspHire and look at the ROI, ensuring you get the most out of your system.



## Implementation, project management and training

Our highly experienced team will be on hand all the way through your project. We'll provide you with practical lessons and training, and we'll agree on your objectives and milestones to ensure deadlines are met, ready to go live. With decades of real-life hire exposure, you can rest assured that you're in the right hands.



## Account management and helpdesk

Our account managers are here to help you get the most out of your inspHire system, giving you tips and advice on which new features will improve your business processes. Our dedicated helpdesk team are on hand by phone or email to assist when you need it, and our very own online customer portal gives you access to help files, training videos and much more.



## Development

We have an expert team dedicated to developing innovative new products using cutting edge technologies. As a result, we're constantly improving and adding new features to our software that enable you to embrace new functionality and technology as you need it. That way, you stay ahead of your competitors.

# Product features matrix

Whatever your hire business requirements inspHire has the solution for you. Designed to be scalable, they will grow as you grow, giving your rental business the fit needed for now and for the future.

Feature	Office	Corporate
Rental, purchase and sales order processing	✓	✓
Hire and sales equipment management	✓	✓
Service and maintenance scheduling	✓	✓
Customer, contact and prospect management	✓	✓
Transport and logistics management	✓	✓
Accounting solution integrations	✓	✓
Finance management and flexible invoicing	✓	✓
Equipment availability and shortages tracking	✓	✓
Inspection and test certificates	✓	✓
inspHire Mobile and business intelligence dashboards	✓	✓
Operator & Resource Scheduler	✓	✓
Forward planning & availability calendars	✓	✓
Breakdown and repairs management	✓	✓
Cash-customer and sub-rent order processing	✓	✓
Utilisation, financial, ROI reporting – and more	✓	✓
Global ERP system functionality		✓
Multiple currency, region and country		✓
Multi-level purchase ordering authorisation		✓
Bill of materials and job costing		✓
Rental rates and project management		✓
Business alerts and advanced, customised reporting		✓
Purchase order requisitions (RFQ)		✓
Costing analysis module		✓
Enterprise level system administration		✓



# Go green and grow profit

At inspHire, our products help you go green for a better future. But the benefits don't end there. Our full range of products can drive efficiencies throughout your operation.

As shown below, this means you can:

-  **Protect** your business model
-  **Enhance** your reputation
-  **Increase** your market share
-  **Grow** your profit margin



## Reduce footprint & expenses

No one likes waste. But when customers rent, they get what they need, exactly when they need it.

But what if you could strengthen your service offering by enabling your customers to be more sustainable?

inspHire has designed specific features that allow rental businesses and their customers to be more environmentally friendly with CO2 reporting and sustainable equipment recommendations.

## Optimise your equipment

Inefficient scheduling of equipment means more harmful fumes for the environment. Meanwhile, your business could pay higher annual fuel costs of 10-30%.

inspHire's Asset Tracker helps you see where your equipment is. Then the software helps you define a depot radius. That way, it's easier to sub-rent your gear locally and create efficient delivery routes.

## Go paperless

Printing doesn't just use trees. All the maintenance, storage, and management costs combine to more than you'd think.

inspHire's Hire & Sales Order Processing module sends all your proposals and invoices online. And the Operator and Resource Scheduler will digitise all aspects of your resource management.

When you go paperless with inspHire, you remove your printing headaches. Which means you can enjoy a clear and stress-free audit trail.

## Work in the Cloud

On-site servers mean you pay for the power and air-conditioning. Plus, fork out IT consultants and all the hardware and software updates.

inspHire can run on a cloud server, which helps you avoid all these expenses. It also enables you to reduce your carbon footprint by 60%. And 15% on annual outlay costs.

# Unlock your potential

## UK

5-6 Chase Park  
Daleside Road  
Nottingham  
NG2 4GT  
England

☎ +44 (0) 115 979 3377  
✉ [hello@inspHire.com](mailto:hello@inspHire.com)  
🌐 [www.inspHire.com](http://www.inspHire.com)

## USA

inspHire Inc  
333 N Sam Houston Pkwy East  
Houston  
TX 77060  
USA

☎ +1 832 631 1650  
✉ [hello@inspHire.com](mailto:hello@inspHire.com)  
🌐 [www.inspHire.com/page/us](http://www.inspHire.com/page/us)

## Australia

The Beaufort Centre  
Level 1, 82 Beaufort St  
Perth WA 6000  
Australia

☎ +61 8 9453 7400  
✉ [salesau@inspHire.com](mailto:salesau@inspHire.com)  
🌐 [www.inspHire.com/page/au](http://www.inspHire.com/page/au)

## Netherlands

inspHire BV  
Nieuwe Gouwe OZ 2j  
2801 SB Gouda  
Netherlands

☎ +31(0)88 854 3543  
✉ [verkoop@inspHire.nl](mailto:verkoop@inspHire.nl)  
🌐 [www.inspHire.com/page/nl](http://www.inspHire.com/page/nl)

## South Africa

Culross on Main  
Building 4  
34 Culross Road Bryanston  
Johannesburg 2191  
South Africa

☎ +27(0)11 707 3333  
✉ [info@k8.co.za](mailto:info@k8.co.za)  
🌐 [www.inspHire.co.za](http://www.inspHire.co.za)

